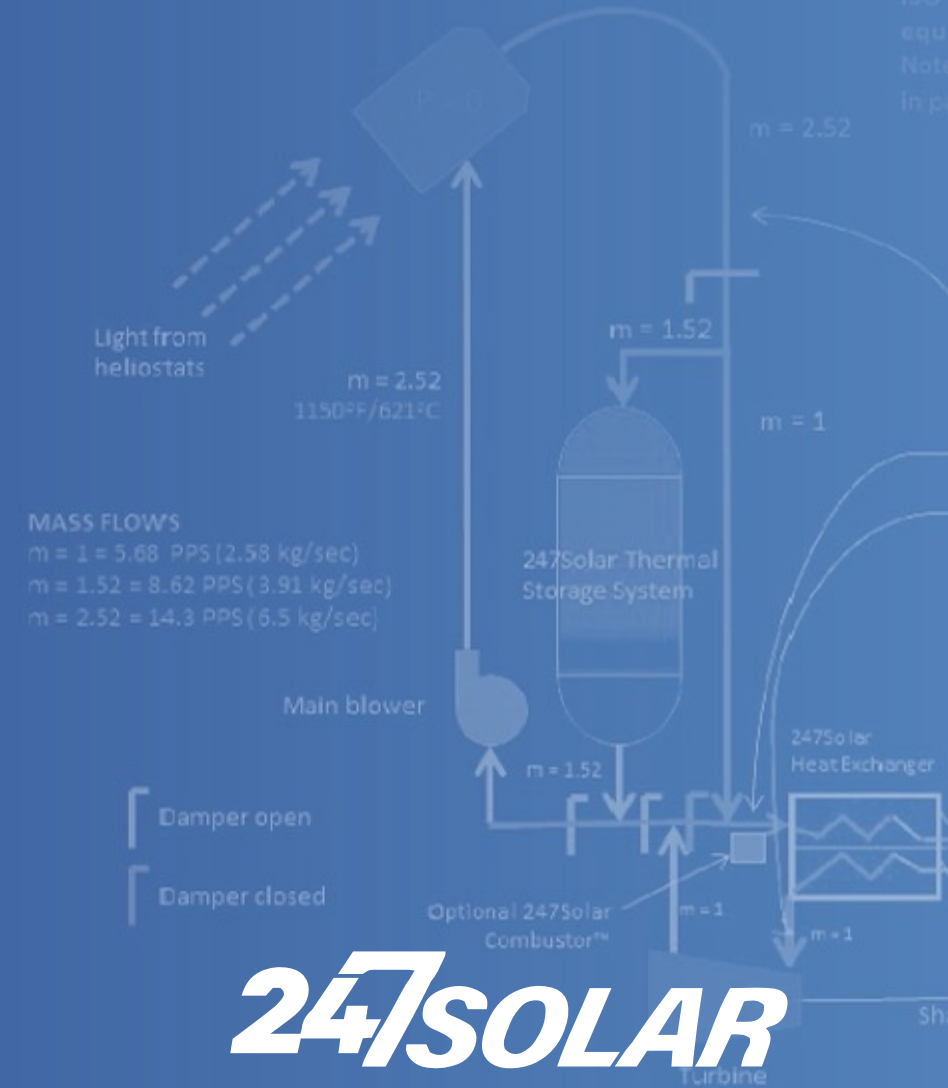


# The next big leap in clean power

Bruce Norman Anderson | CEO |  
[Bruce.Anderson@247Solar.com](mailto:Bruce.Anderson@247Solar.com)



**247SOLAR**

Strictly Confidential

# Disruption

## CSP – Concentrated Solar Power



### Concentrate Solar Power

#### CSP

An industry with huge potential but stuck with old technology and not going anywhere



### 247SOLAR

247Solar Inc has developed the disruptive technology the CSP industry needs to relaunch and reach its potential



### KEY DISRUPTIONS

1. Pre-engineered, standardized modules
2. Rapid, sharp cost reductions with mass production
3. Lower CAPEX, OPEX, LCOE
4. Considerably larger market

# Disruption

## LDES – Long Duration Energy Storage



### Long Duration Energy Storage

#### LDES

An emerging industry with huge potential as market penetration of wind and PV increases.



### 247SOLAR

247Solar Inc has developed the disruptive technology the LDES industry needs to address several difficult to address applications



### KEY DISRUPTED MARKETS

Batteries with 21<sup>st</sup> Century turbines provide on demand, 24/7, reliable dispatchable power even when fully discharged



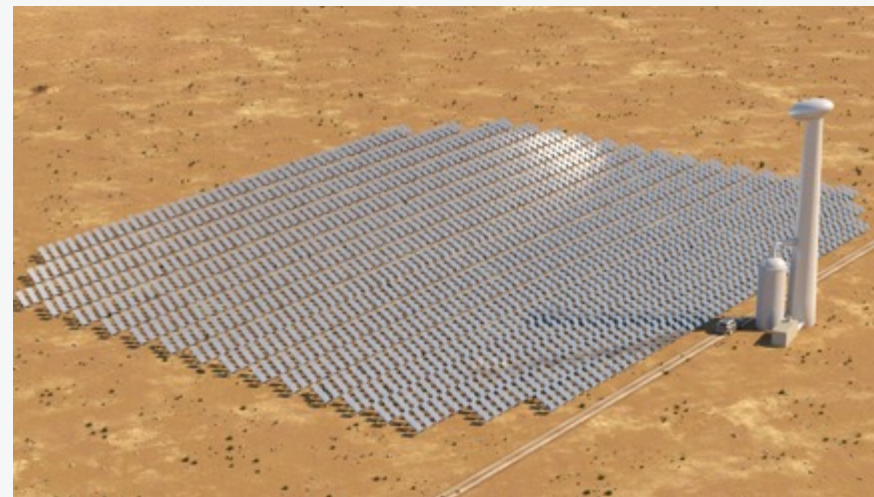
# Disruptive Product One CSP - Concentrated Solar Power

The Next Great Leap in 24/7 Clean Power

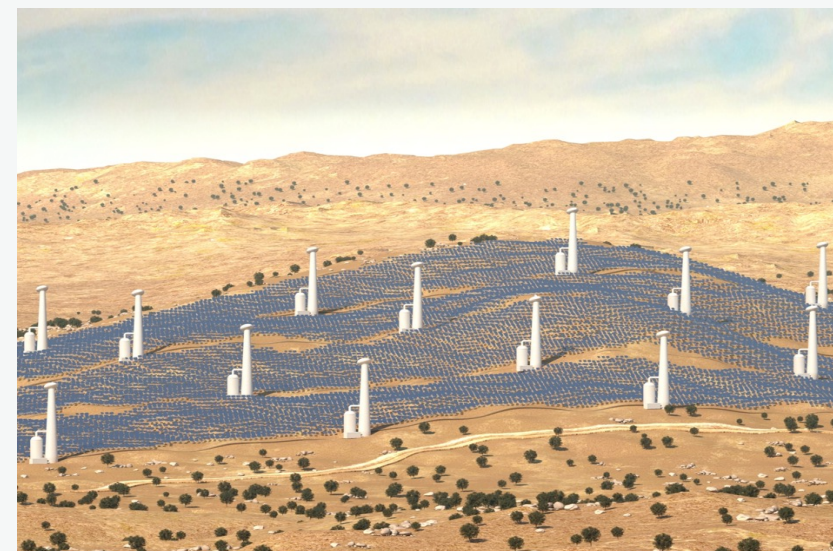
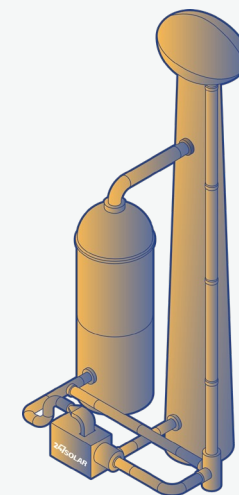
**TWO** remarkable new products made possible by an ultra-high temperature platform of **THREE** breakthrough technologies

## 247Solar Plant™

- Targeting to be lowest-cost 24/7 emissions-free power solution
- Complete disruption of the CSP industry
- Developing 2 MW system



400kW, 600 kWth 247Solar Plant™

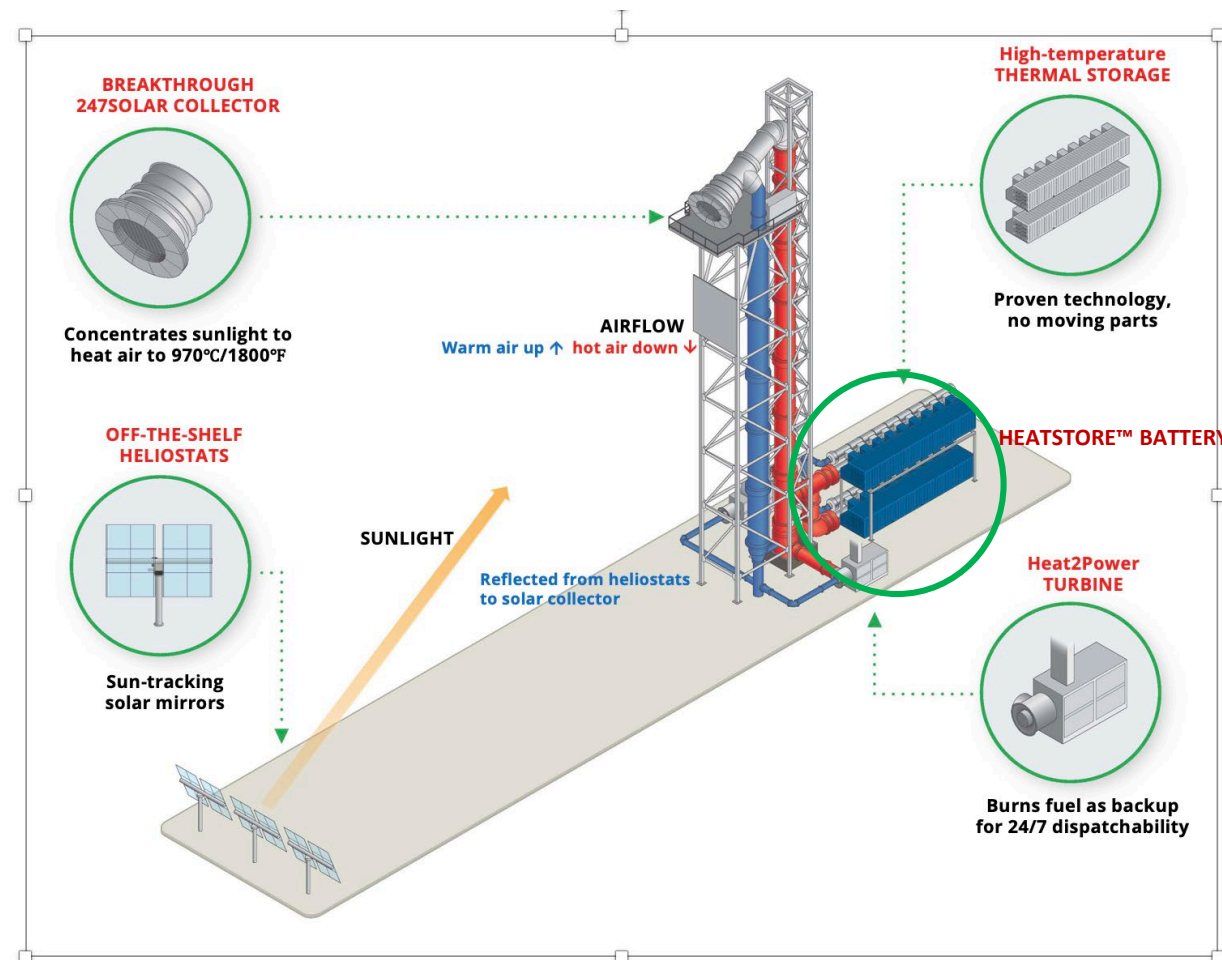


CSP Farm

## Here's how the power Plant works

- Sun-tracking mirrors reflect light to the power Plant's Collector, converting sunlight to heat
- The Collector heats ambient pressure air to 970°C/1800°F
- Solar-heated air drives the Heat2Power Turbine to produce electricity
- Some of the solar-heated air heats the thermal storage for later use
- Turbine burns fuels as need for 24/7 dispatchable power

The 247Solar Plant **creates solar heated air** to charge the HeatStorE™ Battery



# Disruptive Product Two - Long Duration Energy Storage

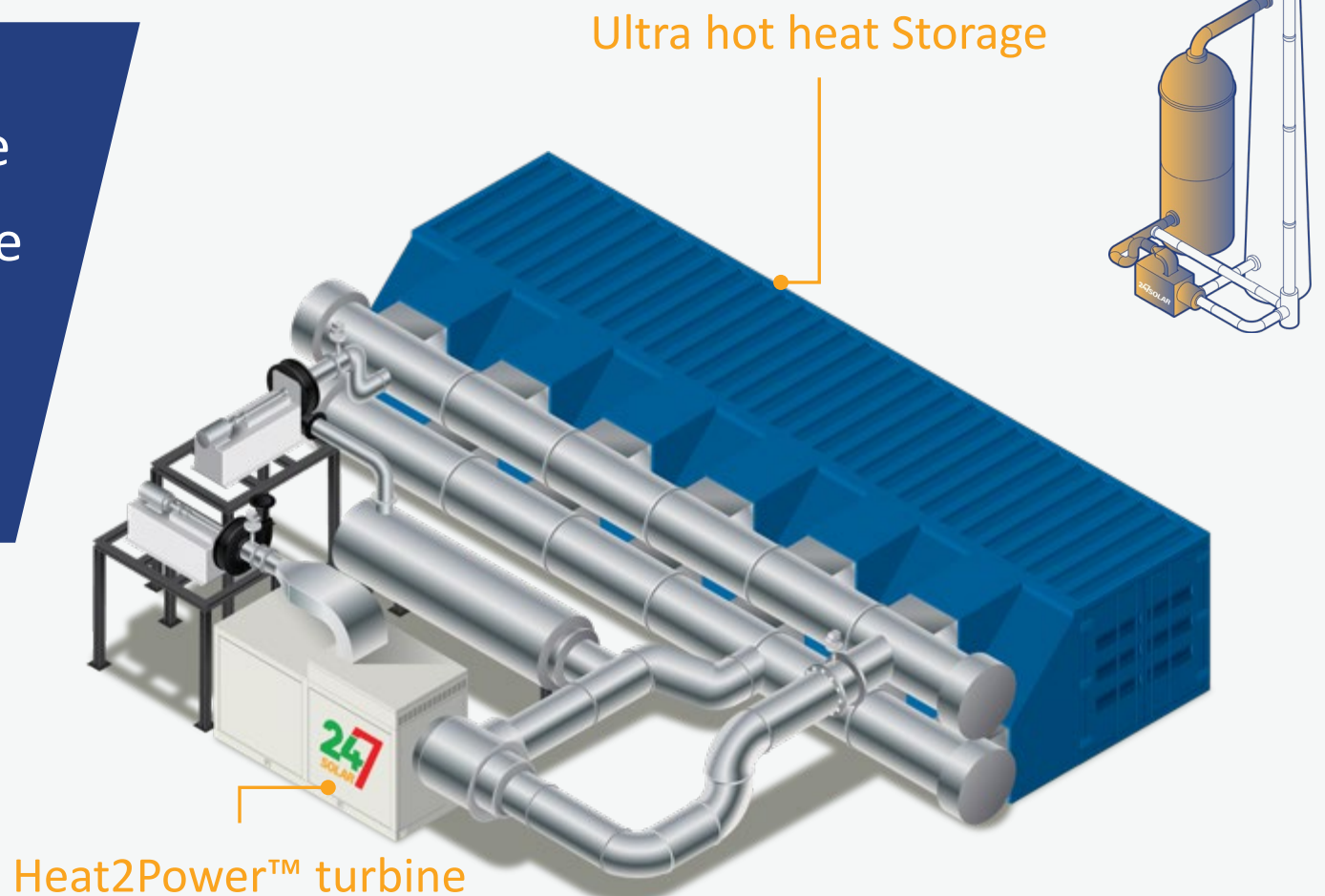
On-demand power every hour of the year, even when fully discharged

**TWO** remarkable new products made possible by an ultra-high temperature platform of **THREE** breakthrough technologies

## HeatStorE™ - goodbye gensets

Batteries with 21st Century heat turbines provide baseload, 24/7, reliable dispatchable power for

- Off-grid mines, islands, communities
- Microgrids
- Edge of grid substations for power and energy grid support



\$US 1.5 – 3 trillion market to 2040, McKinsey & Co:

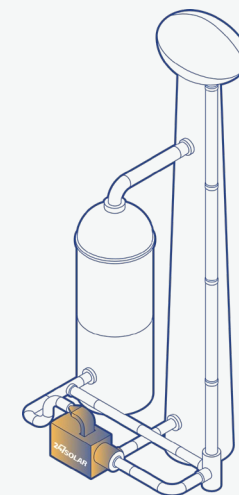
<https://reneweconomy.com.au/world-needs-up-to-140twh-of-long-duration-energy-storage-to-meet-net-zero-goals/>



# 1<sup>st</sup> Breakthrough Technology - Heat2Power™ turbine

Ultra-high temperature technology - Electricity from hot air without emissions

- The first-ever commercial turbine able to convert atmospheric pressure hot air to electricity, with no combustion or emissions.
- The first-ever commercial turbine able to convert industrial wasted hot air into valuable electricity without combustion.
- The first-ever commercial turbine able to burn most dirty flare gases and low-grade methane from old landfills.
- Can burn almost any liquid or gaseous fuel if needed.
- Delivers critical grid services such as primary frequency regulation, secondary frequency response, fast frequency response, peak shaving, voltage regulation, power factor regulation, non-spinning reserves, solar energy time-shifting, reactive power, and inertia. No inverter required.
- Enables power generation from hot air, not combustion.
- Uses world's most versatile, reliable power generator.
- Low O&M, long MTBF, remote operation, monitoring
- 200 kWe, 300 kWth



Manufactured by Capstone Green Energy Corporation (NASDAQ: CGRN) under license.



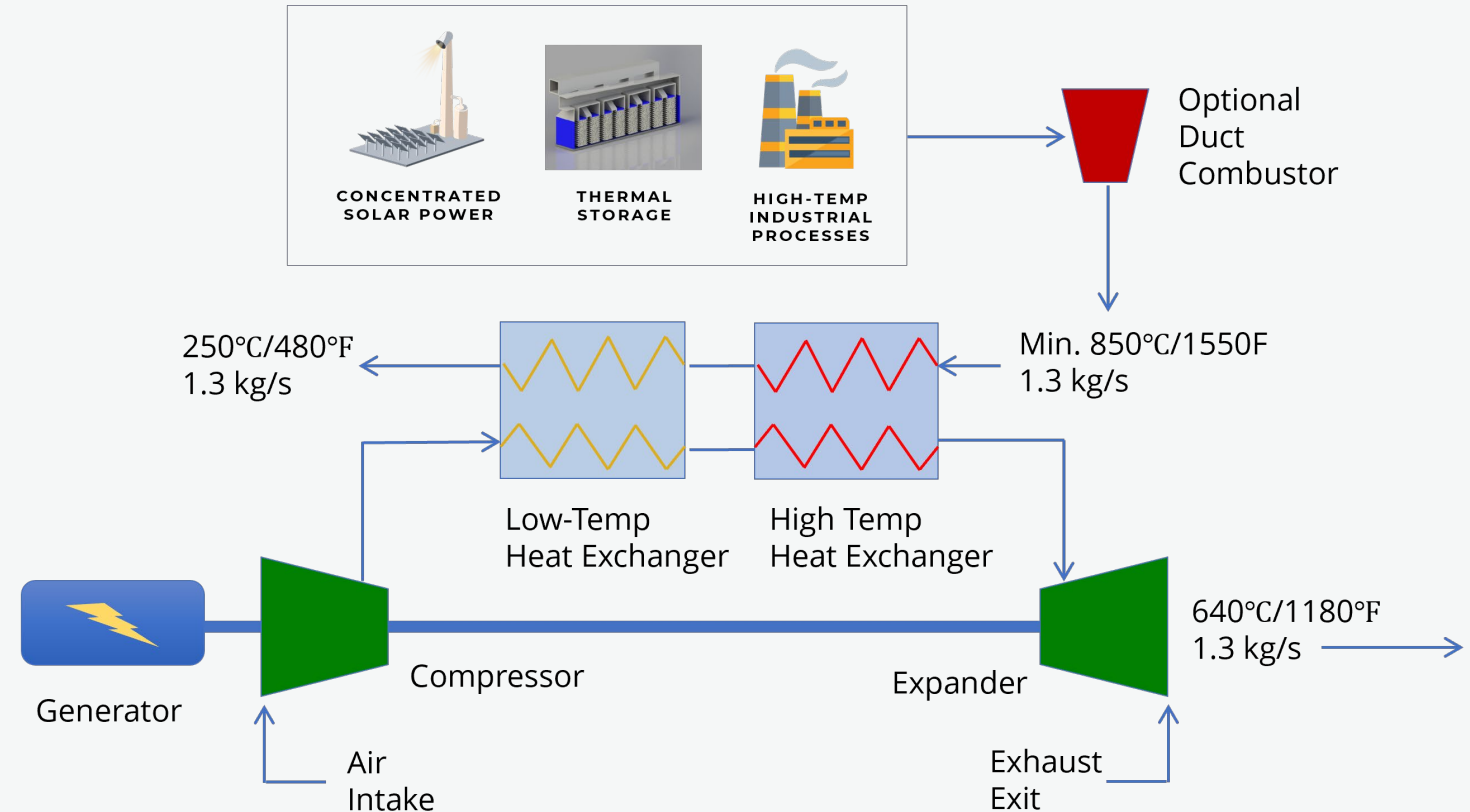
- Best selling turbine in its class, >10,000 sold
- Tens of millions of hours of operation
- 70 dealers worldwide, sales in >83 countries



# How does the *Heat2Power™* turbine run on hot air?

## Hot air can come from a variety of sources

- High-temperature air (min. 850°C) is supplied to the turbine at ambient pressure, where it passes through a proprietary high-temperature heat exchanger.
- This transfers the heat to the turbine's compressed air to the pressure and temperature the turbine requires.
- No fuel is required, and no emissions are produced by this process.
- Inline duct combustor can burn most fuels for 24/7 operation, regardless of weather.
- Minimal operational requirements.
- Remote monitoring and operation

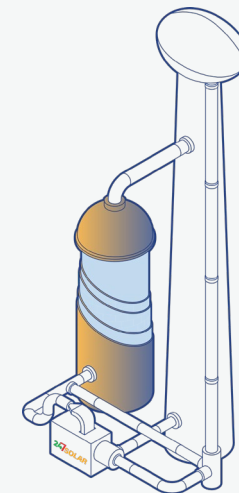




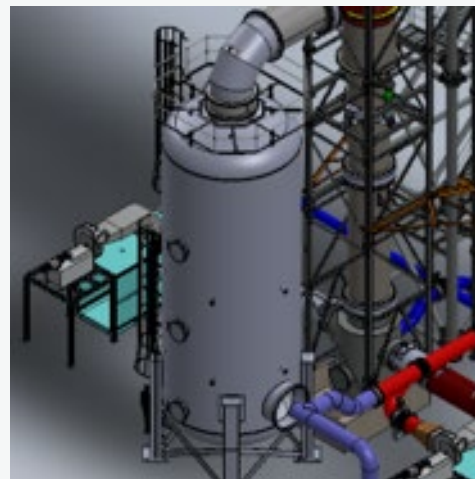
# 2<sup>nd</sup> Breakthrough Technology – Low-Cost Thermal Storage

Ultra-high temperature technology - Stores heat to 1800°F (970°C)

- Stores solar energy as heat instead of electricity
- Solar-heated air from the solar receiver is passed through the storage during the day to heat small ceramic pellets, sand, iron slag waste, etc.
- Air passes through in the opposite direction at night to power the turbine.
- **No moving parts**, decades-long life
- >100-year-old concept, low risk
- World's lowest cost high-temperature heat storage.
- <10% the cost of electrochemical batteries
- 4-20+ hours duration



Developed with NorPro division of Saint Gobain



Version 1 – for  
247Solar Plants

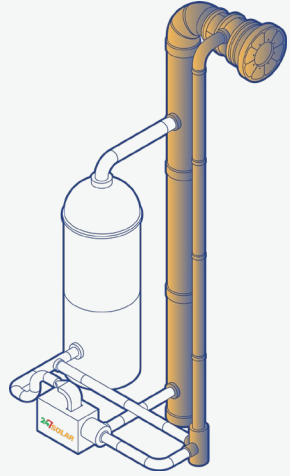


Version 2 – for HeatStorE

# 3<sup>rd</sup> Breakthrough Technology – 247Solar Collector™

Ultra-high temperature technology - Converts sunlight to heat air to 1800°F (970°C), 25% higher than competition

- Powers 247Solar Plants
- Provides super-heat for cement making, glass, metal processing, fertilizer production, etc.
- Enables **thermal chemical processes**, e.g., gasification of biomass, methane reforming, making hydrogen, calcination to produce cement, thermochemical water splitting for producing solar fuels, and ammonia synthesis for producing fertilizer.
- Sits on a common truss tower of ~35 meters to receive reflected sunlight from heliostats.
- Converts light to heat ambient pressure air to >1800°F (970°C).



Developed with German Aerospace Center and Fraunhofer Institute



# Summary Product One: 247Solar Plant™



24/7 power at low daytime-only PV prices, <4 UScents/kWh

COMBINES THE 247SOLAR COLLECTOR™ WITH  
HEATSTORE™ FOR BASELOAD 24/7 GREEN POWER

- Lowest-cost 24/7 emissions-free power and CHP solution
- **Standardized module** for rapid cost reduction through mass production
- Super reliable complement to intermittent wind, solar, and batteries for uninterruptible 24/7 power
- Few moving parts, remote operation and monitoring

## STANDARD 247SOLAR PLANT

- Output: 400kWe, 600 kWth
- Storage: 8-10 hours
- Footprint: ~5 acres

TWO remarkable new products made possible by an ultra-high temperature platform of THREE breakthrough technologies





# Summary Product Two: HeatStorE™

A huge business opportunity: <1/10 the cost of lithium-ion batteries

## HEAT2POWER TURBINE™ PLUS HEAT STORAGE

- 4-20 hours typical duration, longer an option. 24/7 dispatchability: can burn hydrogen & most clean fuels when storage is depleted
- Power capacity from 200 kWe to 100s MW
- >20-year operation with little or no performance degradation

## DISRUPTIVE DISPLACEMENT OF GENSETS

- Stores excess power from wind/PV systems
- 24/7 generation backup alternative to gensets

## STANDARD HEATSTORE™ BATTERY

- Output: 200kW
- Capacity: 1.8MWH, 8-10 hours
- Footprint: ~30ft x 50ft (10m x 16m)  
7500 sq ft/1 MW (800 sq m)

Battery Farm

TWO remarkable new products made possible by an ultra-high temperature platform of THREE breakthrough technologies





## 3 Technologies / 2 products / many applications

- **CHP** *Lowest-cost 24/7 Combined Heating & Power for industry*
- **Microgrids** *Delivering baseload emissions-free electricity and heat for islands, mines, communities, and other microgrids*
- **24/7 Baseload power** *Lowest-cost 24/7 solar electricity*
- **Green Hydrogen** *Lowest-cost 24/7 solar electricity and heat to power electrolysis 24/7*
- **Green Desalination** *Lowest-cost 24/7 solar electricity and heat to purify water 24/7*
- **Ultra Heat** *Supplying ultra-high temperature heat (up to 1000°C+) to industrial processes 24/7 such as cement, glass, and steel making*

# Lowest cost 24/7 solutions

Baseload 24/7 zero-carbon power at low daytime-only PV prices

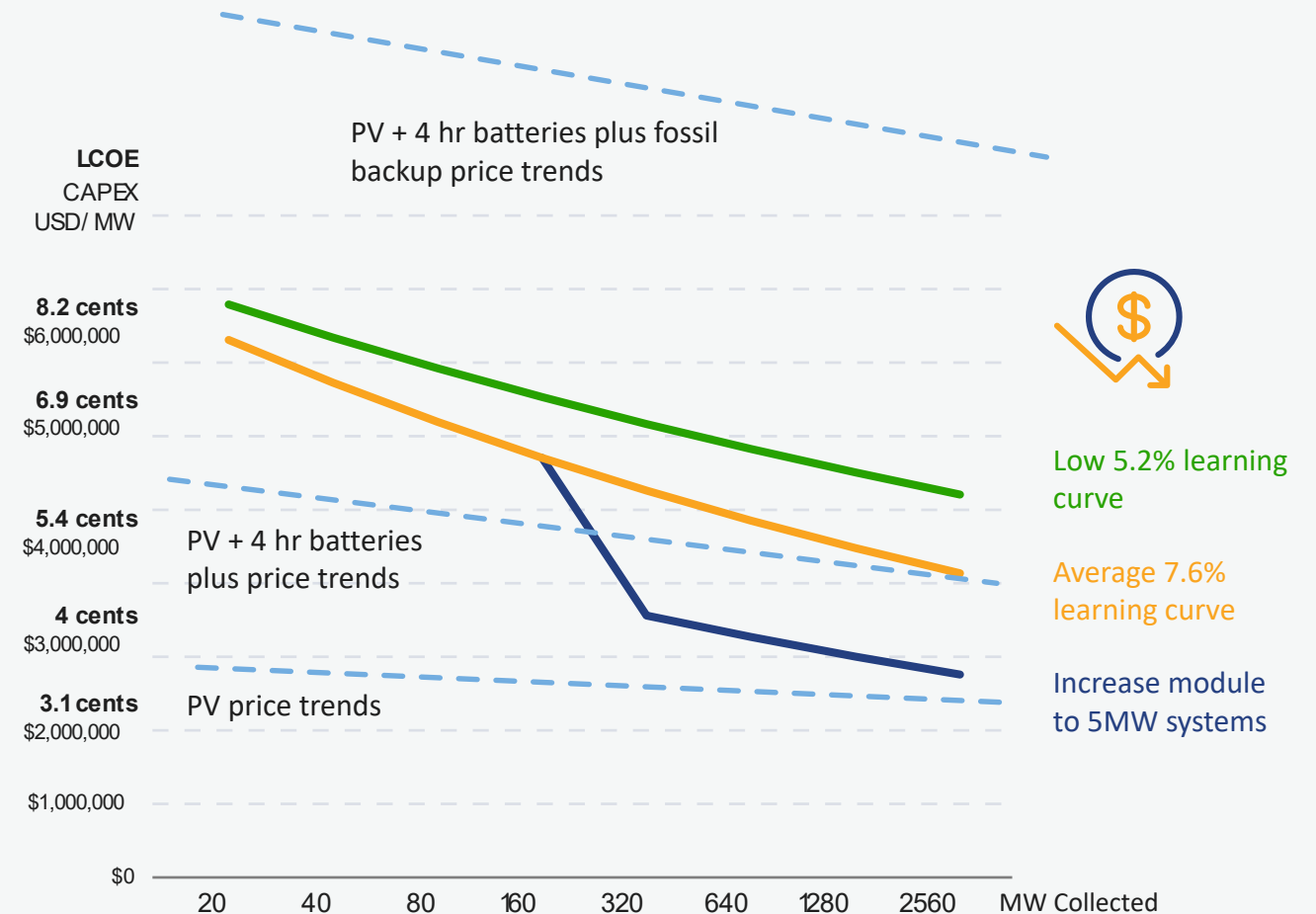
## 247SOLAR PLANT™

- USD5.9 million/MW compares with USD5.4 million/MW for 700 MW Dubai CSP project; LCOE <8 US cents/kWh
- USD2.9 million/MW projected after 2+ GW of production and deployment; LCOE <4 US cents/kWh

## HEATSTORE™ - 247SOLAR'S THERMAL BATTERY

- USD30-100/kWh of storage compares with >USD300/kWh for other batteries
- 50-75% cost reductions after 100 MWH of deployment
- Market potential >USD100s billion

Cost Reductions of 247Solar Plants™ based on Cumulative Cost Learning Curves



# 247Solar around the world



# Leadership Team

Spinoff from MIT, owned partly by MIT; US Department of Energy development funding

## Management, technical team

### Bruce N. Anderson

#### Chairman, CEO

- 40-year career CEO and co-inventor of 247Solar technology
- Began solar career in 1973 with Masters thesis at MIT

### Douglas A. Hamrin

#### VP Systems Engineering

- Partner, URSA Energy Solutions
- 25 years as systems engineer of advanced, low-emissions power & electricity systems
- MS Mech E, MIT; BS Mech E, Illinois Institute of Technology

### Natalie Givans

#### Board Director & VP Operations

- 30+ year Business Operations and Market Growth (Booz Allen Partner in Energy, Cyber, Risk, Defense)
- Experienced Board Director (Embr Labs, AFCEA, GS)
- MS EE, Johns Hopkins University; BS EE, MIT

### Rod Lancaster

#### Director Biz Dev

- Dubai based
- 25 years strategic business development, market entry sales
- Former Country Manager in Saudi Arabia, China, Eastern Europe for various companies

## Board of Advisors

### Dave Rank

Former Acting US Ambassador to China

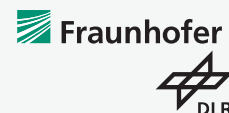
### David M. Walker

Senior Vice President of Bechtel Group (retired)

### Robert Hemphill

Former CEO of AES Solar and Executive Vice President of AES Corp (retired)

## Global development partners



Germany; World's largest, most experienced centers of excellence for Brayton solar power towers



Australia; Global utility engineering firm



France; Global construction products manufacturer



US government's premier materials-testing lab



# 247SOLAR

## The next big leap in clean power

Bruce Norman Anderson | CEO |

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+1-617-290-9913

[www.247Solar.com](http://www.247Solar.com)

”

The 247Solar Plant™ is a dream come true for the 21st century – a solar power plant with built in storage so it can generate electricity economically any time day or night when needed.

”

S. David Freeman

*Former head, Sacramento Municipal Utility District, Tennessee Valley*

*Authority, New York Power Authority,*

*and Los Angeles Department of Water and Power*

”

247Solar's CSP concept has enormous potential – a home run.

”

Dr. Fred Morse ("Mr. CSP")

*Directed DOE's solar program under both Presidents*

*Carter and Reagan*