



SYNERGY INNOVATION, WIN – WIN COOPERATION

Electrical Heat
Exchangers
Application

About



1. Engineering Service

- Project Promotion
- Concept Engineer
- Engineering Service

2. Commissioning Suport+logic Support

- Commissioning Supervision
- Commissioning Procedures
- Operation and maintenance manuals
- Control Logic (LOC+SCS+DCS)

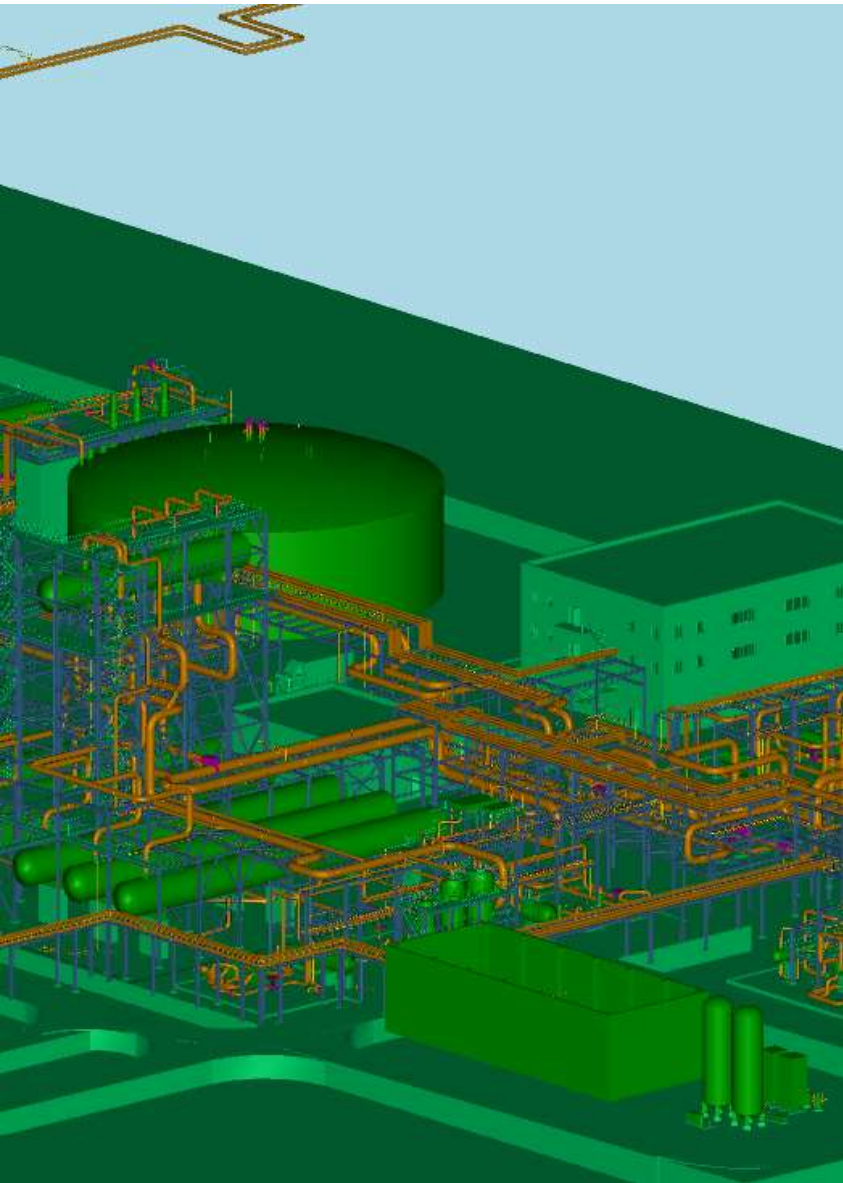
3. Project Optimization

- Reduce the O&M cost
- Increase the efficiency

4. Project Finance

- Project Financing Assistant





Services



Project Promotion

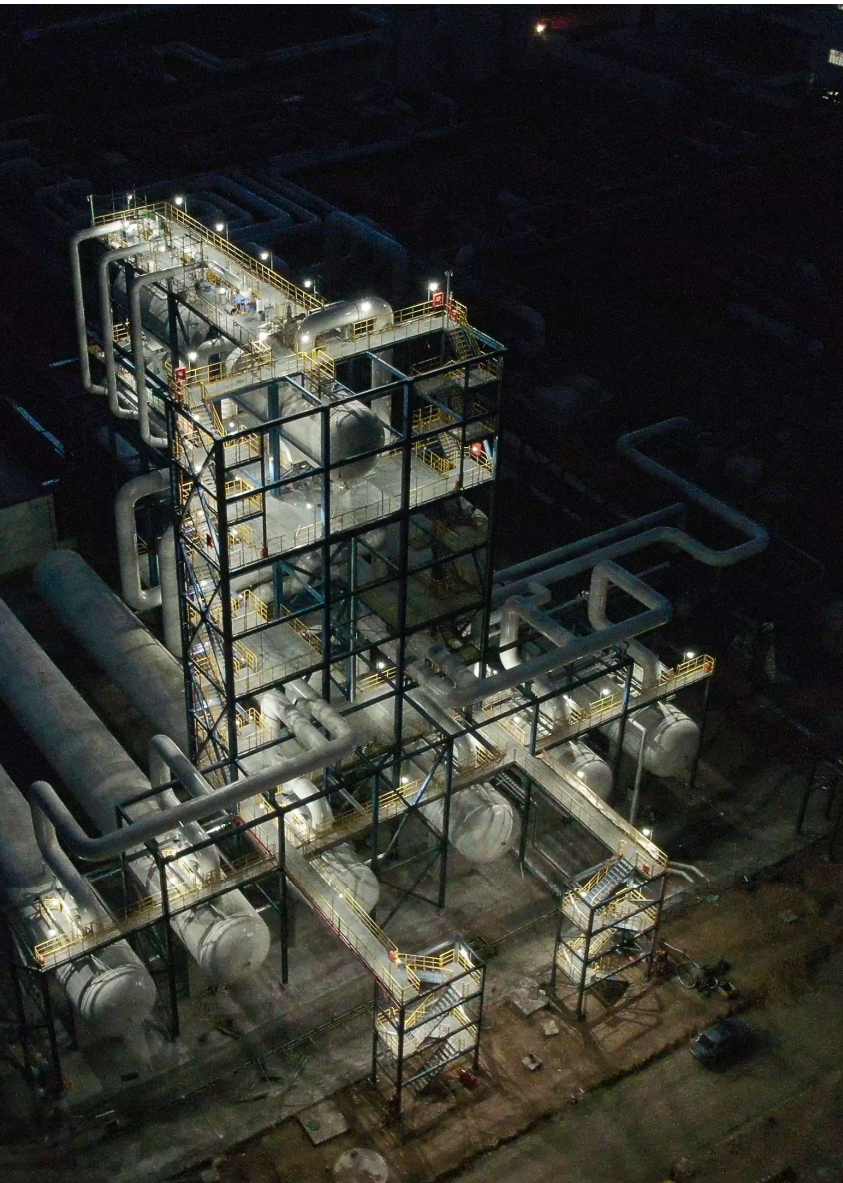
- Conceptual engineering in order to fulfill all administrative and legal requirements
- Survey project local component localization

Conceptual Engineering

- Obtaining of typical meteorological year based on satellite data and meteorological stations
- Feasibility studies and annual electrical generation simulations
- Conceptual engineering
- Financial analysis

Engineering Services

- Basic engineering
- Purchase engineering: technical specifications and quotation technical economical evaluations
- Detail engineering
- Technical assistance during construction
- Commissioning Procedures
- Operation and maintenance manuals



Product Development



Solar Field

- HCE tubes
- Mirrors
- Balancing Valves
- Ball Joint Insulation
- Hydraulic Unit

HTF System

- HTF Fluid

TES System

- Molten Salts Valves
- Tank Insulation
- Tank Preheating
- Melting System
- Electrical Heat Exchangers

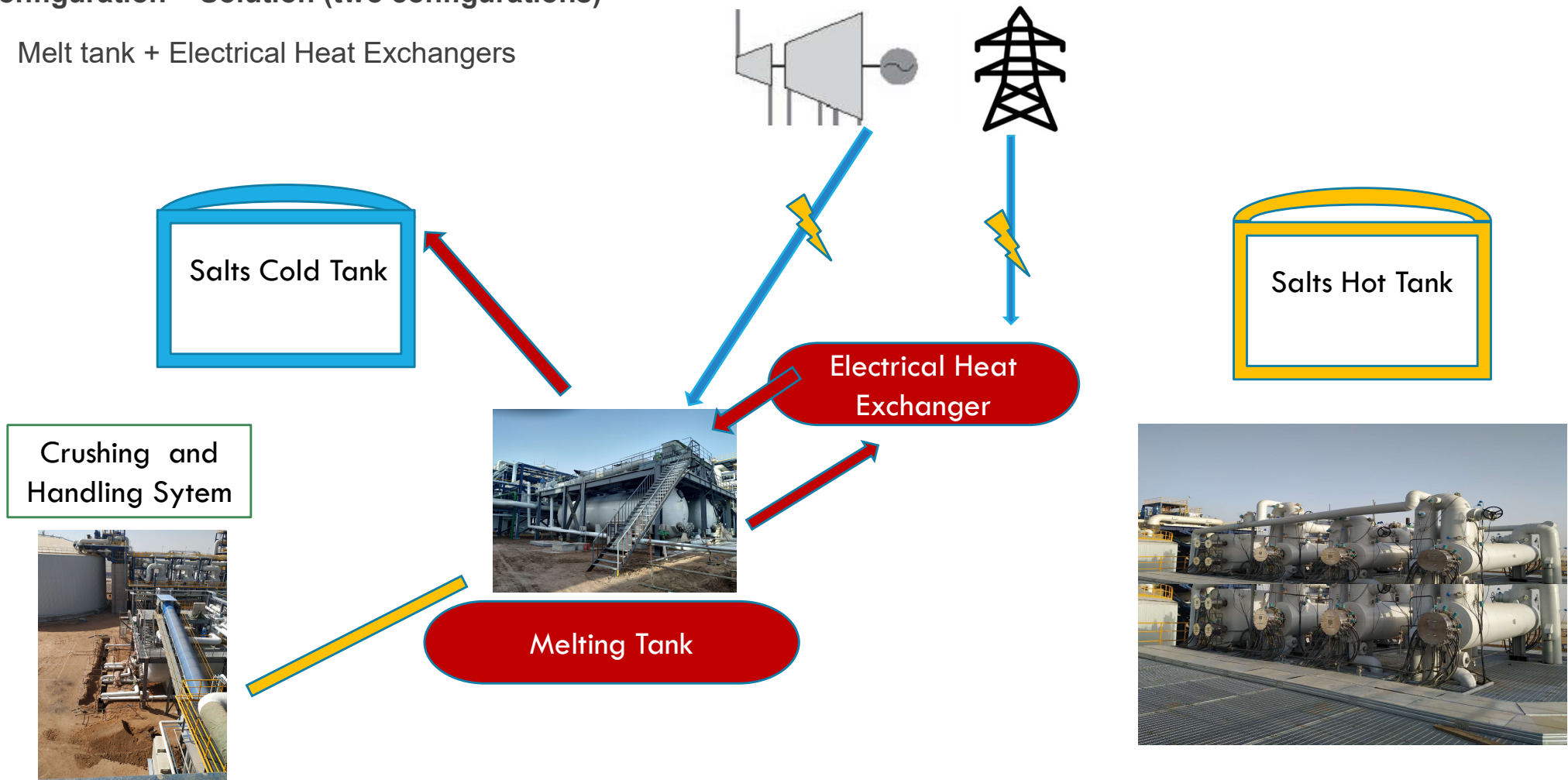
Electrical Heat Exchangers

- **Melt Solution**
- **Hybrid Solution**
- **Grid Integration Example / Software**

Electrical Heat Exchangers Application / Melt Solution

Configuration – Solution (two configurations)

- Melt tank + Electrical Heat Exchangers

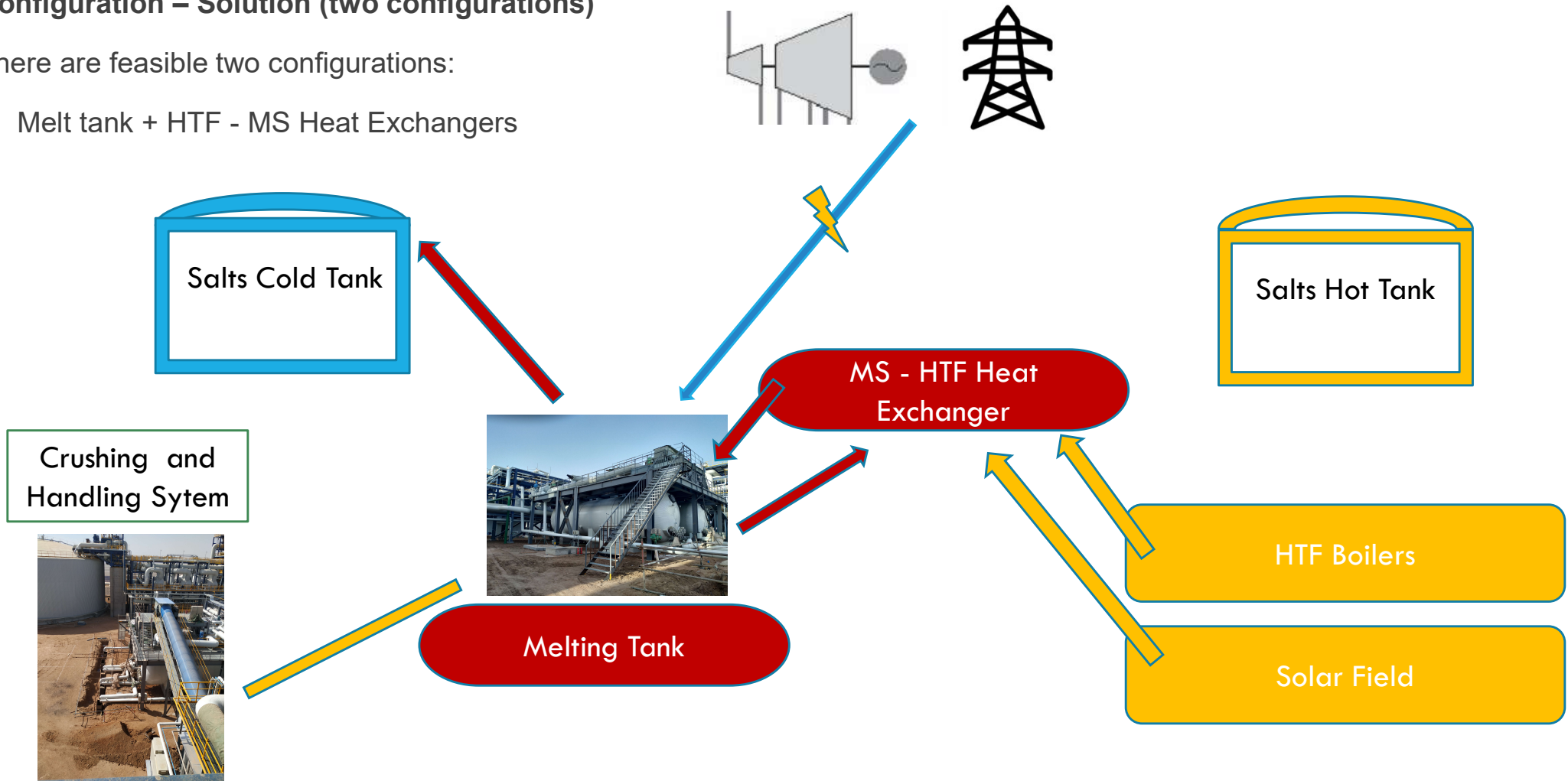


Electrical Heat Exchangers Application / Melt Solution

Configuration – Solution (two configurations)

There are feasible two configurations:

- Melt tank + HTF - MS Heat Exchangers



Electrical Heat Exchangers Application / Melt Solution

Advantages

- ❖ More robust system
- ❖ Less Gas consumption
- ❖ Consumption Optimization
- ❖ Electrical Heat Exchangers

Simple Storage, Crushing and Handling System

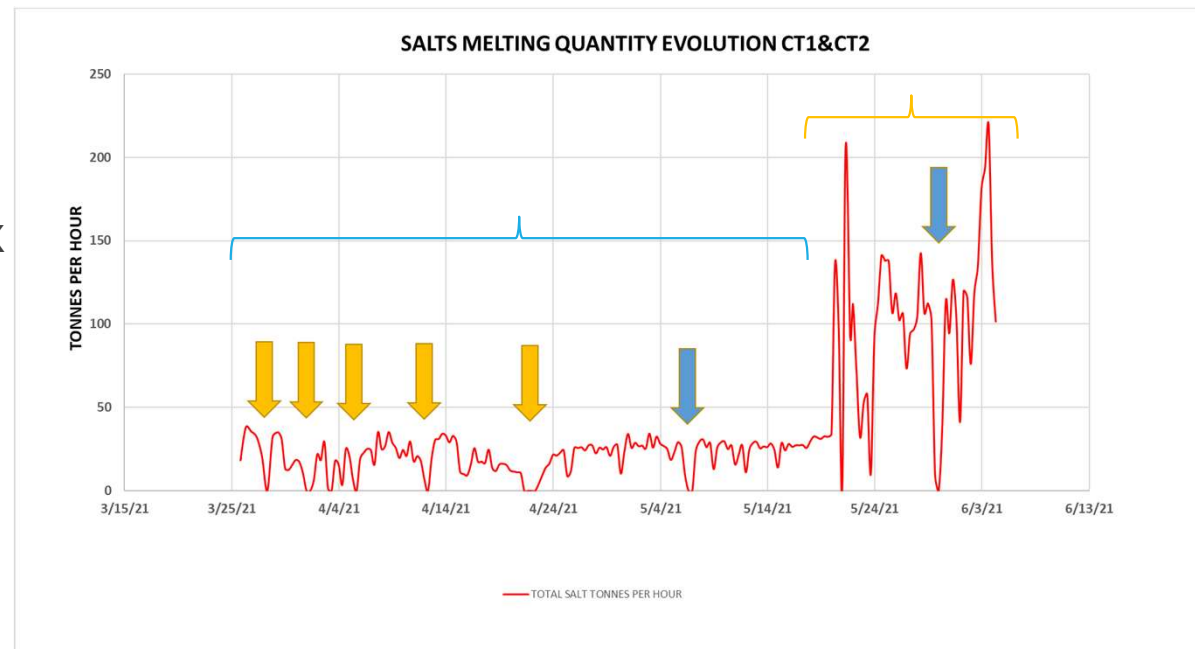
Greener solution

Possibility to consume own thermal power or electrical generation generated

Not leasing, use for hybrid purpose

Urat Data Melting Process

- 1st phase, Melt Tank + Elec HX (3)
 - Average Ratio 504 ton/day
- 2nd phase, Melt Tank + MX-HTF HX
 - Average Ratio 2424 ton/day
- Melt Process
 - Average: 986 ton/day
 - Peak: 4756 ton/day

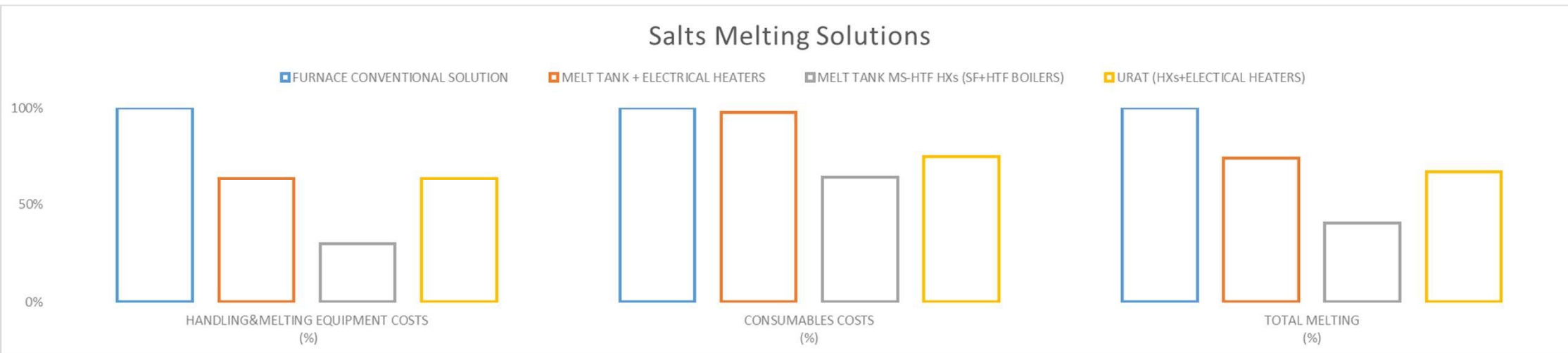


Day Sand Storm

Day Strong Rain

Electrical Heat Exchangers Application / Melt System

Cost Comparative



Remarks:

- ❖ Most of equipment's use in Salts Melting System, included Electrical Heat Exchangers, are used for Hybridization Thermal Storage.
- ❖ Electrical HX cost included in comparative as leasing but remain as power plant value, so amortization done just compare with conventional furnace solution

Hybrid Solution

Advantages

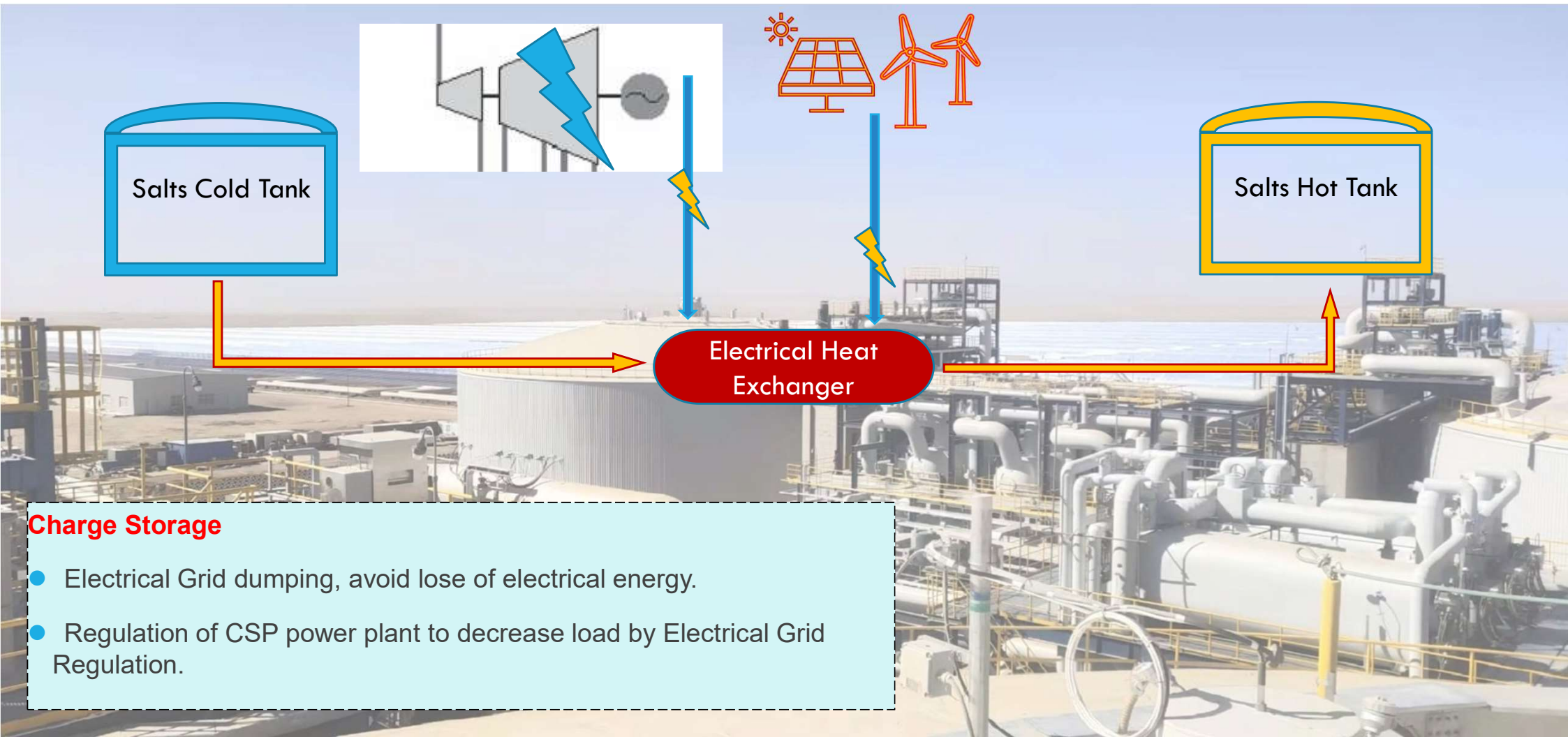
- Get dump energy at low cost, valley hours preferably.
- In case of mandatory decrease of turbine load, increase self-consumption.
- Increase Efficiency at Partial Loads.
- Increase Efficiency in Peak Hours, using Booster configuration in Steam Turbine.
 - Steam Turbine necessary to be configured for booster configuration.

Dis - advantages

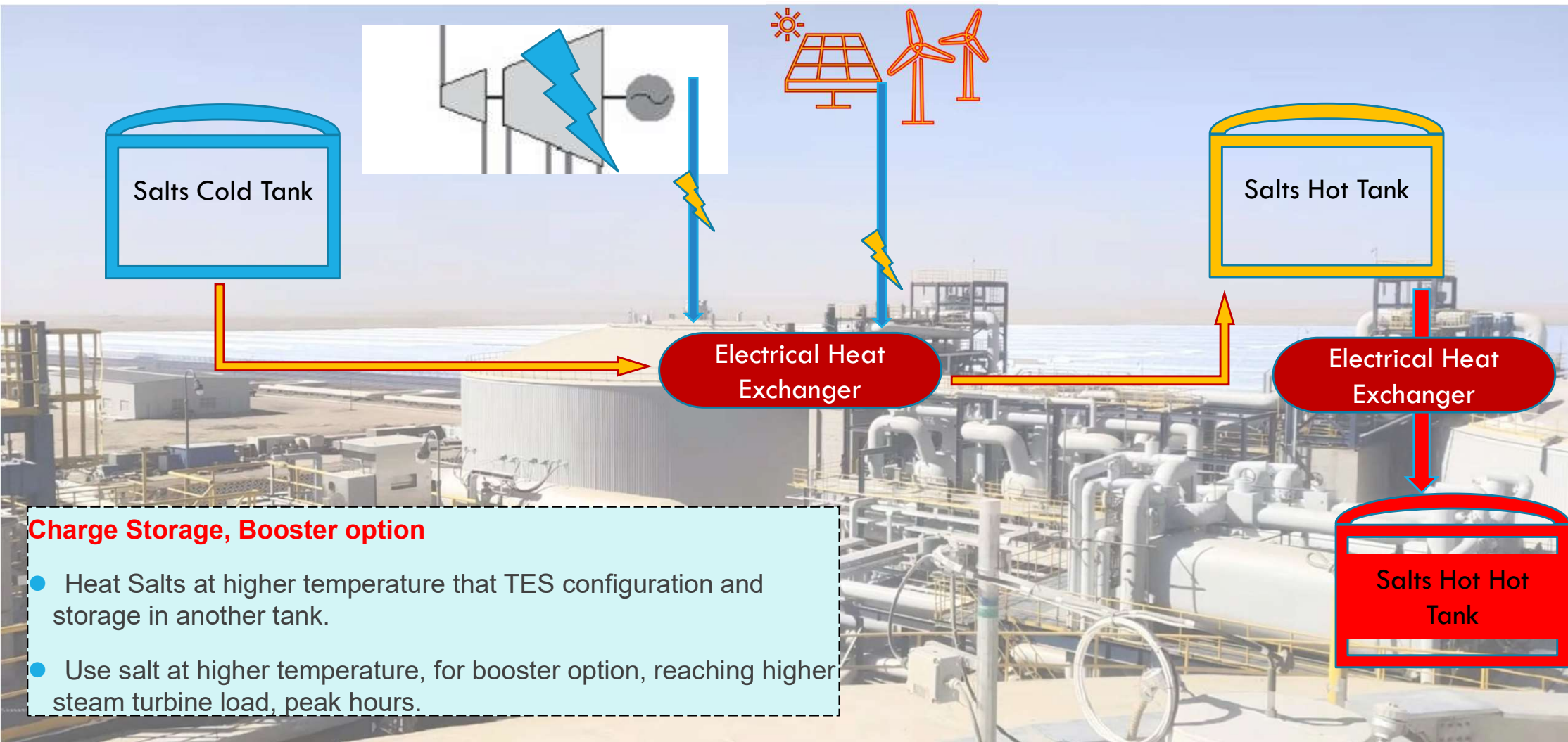
- Medium Voltage area need to be configured properly since basic design phase.
- Detail design with piping, valves, tracing,... of complete solution, not focus only on Electrical Heat Exchangers.
- Electrical Heat Exchangers low experience in market.



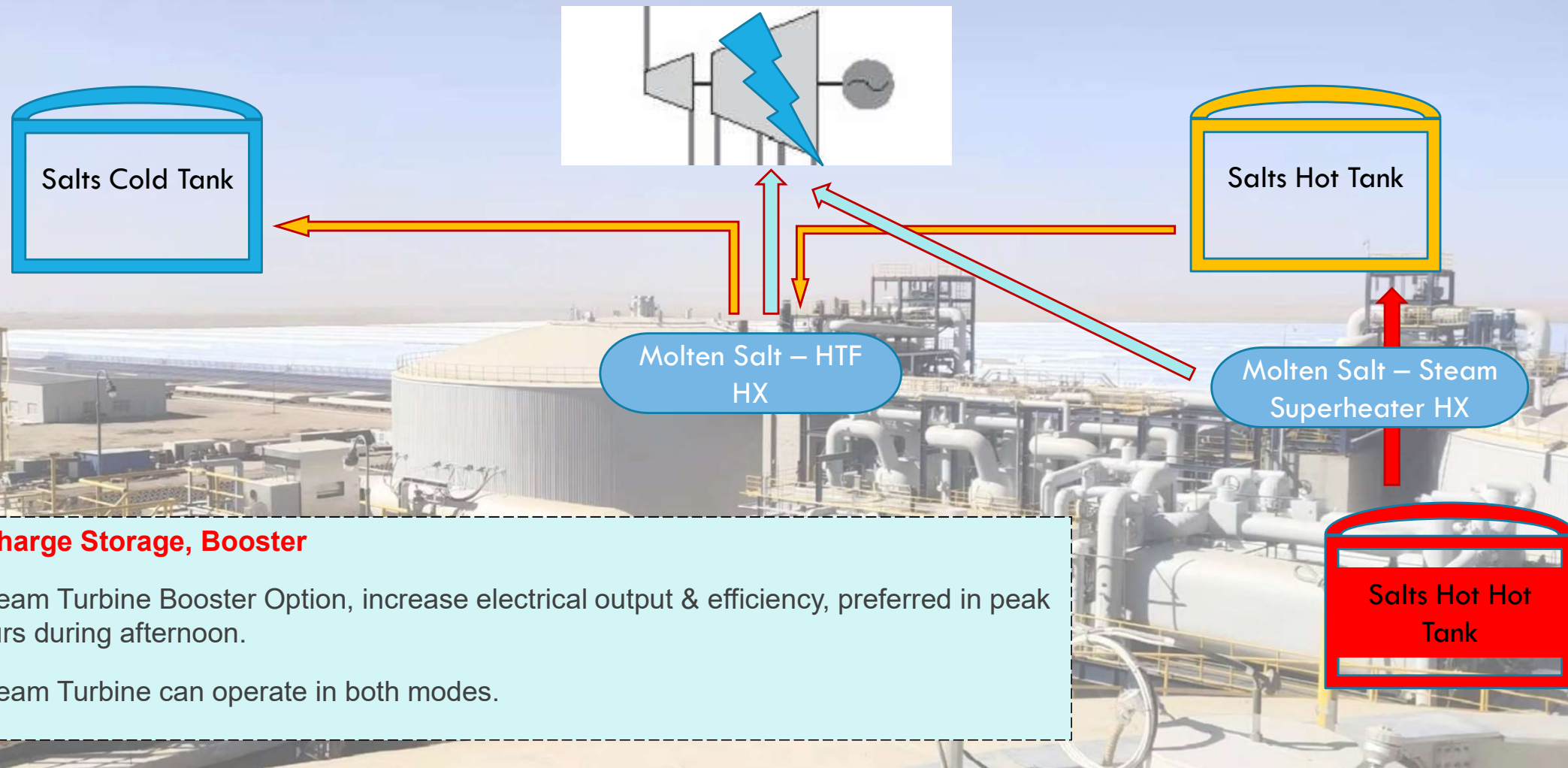
Hybrid Solution, Charge Storage – Normal Operation



Hybrid Solution, Charge Storage – Booster Operation



Hybrid Solution, Discharge Storage, Booster



Grid Integration / PV-Wind Dumping



Software

- Weather forecast - Dump
- Dispatchability policy – Operation Guide.

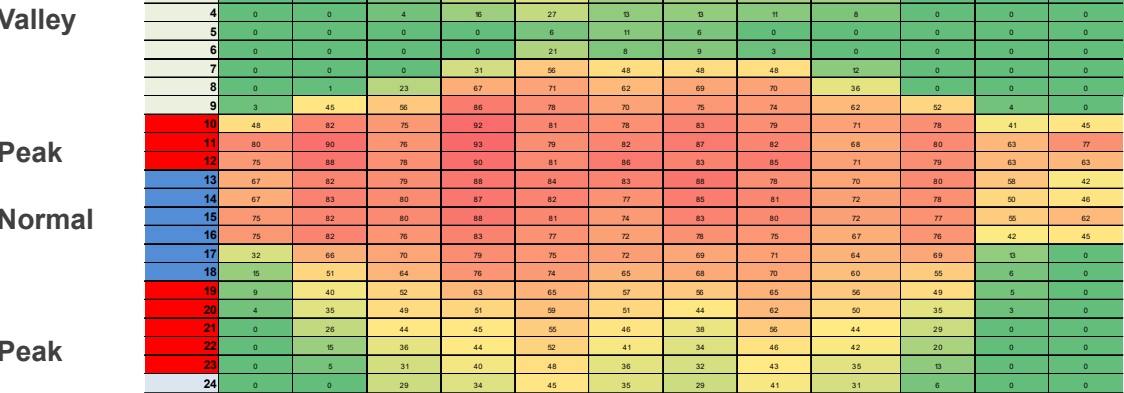
Dump Energy, PV - Wind



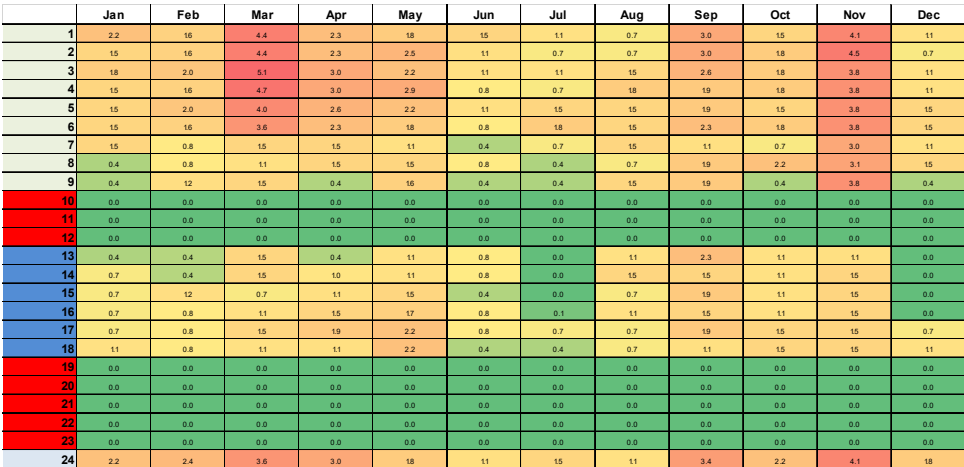
Dump Energy

Increase Selfconsumption
(Market Regulation)

Without Electrical Heat Exchangers, TMY Annual Electrical Generation



PV-Wind Dump Analysis, Electrical HX



Grid Integration / Results

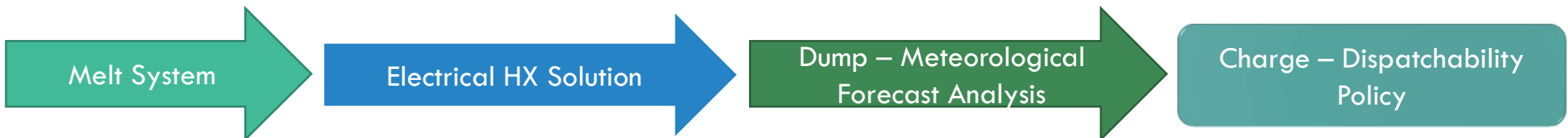
Increase of Annual Electrical Generation, Normal Operation

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	0	0	0	0	0	0	0	0	0	0	0	0
2	0	0	0	0	0	0	0	0	0	0	0	0
3	0	0	0	0	0	0	0	0	0	0	0	0
4	0	0	0	0	0	0	0	0	0	0	0	0
5	0	0	0	0	0	0	0	0	0	0	0	0
6	0	0	0	3	6	8	3	3	0	0	0	0
7	0	1	12	16	7	4	3	3	10	1	0	0
8	1	9	20	7	4	1	1	3	8	12	5	0
9	16	11	5	2	0	2	3	3	1	4	22	11
10	5	2	2	2	0	0	0	3	1	0	8	6
11	0	0	0	0	1	0	0	0	3	0	3	0
12	0	0	0	0	2	0	0	1	0	0	1	0
13	0	0	0	0	0	0	0	0	0	0	0	0
14	0	0	0	0	0	0	0	0	0	0	0	0
15	0	0	1	0	0	1	0	0	0	0	0	0
16	0	0	0	0	0	2	0	0	0	0	0	0
17	0	0	0	0	0	0	0	0	0	0	0	0
18	0	0	0	0	0	0	0	0	0	0	0	0
19	0	0	0	0	0	0	0	0	0	0	0	0
20	0	0	0	0	0	0	0	0	0	0	0	0
21	0	0	0	0	0	0	0	0	0	0	0	0
22	0	0	0	0	0	0	0	0	0	0	0	0
23	0	0	0	0	0	0	0	0	0	0	0	0
24	0	0	0	0	0	0	0	0	0	0	0	0

Increase of Annual Electrical Generation, Booster Operation

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	0	0	0	0	0	0	0	0	0	0	0	0
2	0	0	0	0	0	0	0	0	0	0	0	0
3	0	0	0	0	0	0	0	0	1	0	0	0
4	0	0	0	0	0	0	0	0	0	0	0	0
5	0	0	0	0	0	1	0	0	0	0	0	0
6	0	0	0	1	4	4	1	2	0	0	0	0
7	0	0	9	5	4	4	2	3	2	0	0	0
8	1	5	5	4	4	3	0	3	5	5	4	0
9	5	5	5	3	0	2	0	1	2	5	5	9
10	12	2	2	2	0	0	1	2	2	0	10	10
11	3	0	0	0	0	0	0	2	0	0	3	0
12	0	0	0	0	0	0	0	1	0	0	1	0
13	0	0	0	0	0	0	0	0	0	0	0	0
14	0	0	0	0	0	0	0	0	0	0	0	0
15	0	0	2	0	0	0	0	0	0	0	0	0
16	0	0	0	0	0	0	0	0	0	0	0	0
17	0	0	0	0	0	0	0	0	0	0	0	0
18	0	0	0	0	0	0	0	0	0	0	0	0
19	-1	10	8	8	5	5	4	4	5	5	7	0
20	0	0	9	6	2	0	1	0	3	6	6	0
21	0	0	0	0	0	0	0	0	2	2	2	0
22	0	0	0	0	0	0	0	0	0	0	0	0
23	0	0	0	0	0	0	0	0	0	0	0	0
24	0	0	0	1	0	0	0	0	0	0	2	0

- ❖ Increase Dispatchability of plant.
- ❖ Efficiency Energy Dump Charge vs Extra Energy Generated > 70% (close to BESS system)
 - ❖ Increase thermal load of Steam Turbine at beginning of day, substantial increase of efficiency of cycle. (5% or more)
 - ❖ At low load not enough for steam turbine, storage available to increase, cloudy season winter.
- ❖ Booster Option, increase efficiency of turbine, higher impact.
- ❖ Depending on dumping, and steam turbine load, there are a limitation of electrical heat exchangers size.



**QUESTIONS?
THANK YOU**

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